



BRP Group, Inc. Introduces International Center of Excellence to Enable Businesses to Expand Operations Across the Globe

August 10, 2023 at 10:00 AM EDT

New practice leverages deep expertise to provide risk advisory and insurance services, including regulatory compliance, “duty of care,” and localized insights, for clients with international operations

TAMPA, Fla.--(BUSINESS WIRE)--Aug. 10, 2023-- BRP Group, Inc. (“BRP Group”) (NASDAQ: BRP) announced today the launch of a new International Center of Excellence (“COE”) to provide exemplary insurance solutions for clients with international operations and those exploring international expansion.

BRP Group’s International COE joins the firm’s growing portfolio of specialty practices that strategically leverage the broad base of knowledge and deep expertise offered across its network, both nationally and internationally. By unveiling the new International COE, BRP Group can further provide optimal solutions that cater to the unique needs of their clients’ businesses, regardless of their geographic location.

“International clients with geographically dispersed operations and workforces require specialized risk management and insurance expertise that address their unique business models and operations,” said Dan Galbraith, BRP Group’s Chief Operating Officer. “Our new International Center of Excellence is another expanded specialty area that advises and provides clients and prospective clients with bespoke solutions for their individual risk profiles and employee benefits needs.”

BRP Group’s International COE is headed by industry veteran Mike Kelly, Senior Partner, and staffed with accomplished insurance experts who are adept at advising and crafting tailored solutions that enable clients to navigate even the most complex environments with confidence and ease, including Amy Bohn, Vice President, Client Executive of International Benefits, and Joe Gleason, Director of Global Risk Management.

“We are excited to expand our portfolio to the marketplace and extend the deep bench of expertise in the International practice to clients so they can effectively navigate regulatory nuances and local business requirements as they grow their businesses,” Galbraith emphasized.

The International COE aims to equip businesses with expert guidance and critical coverage they require to prevent operational setbacks, overcome expansionary obstacles, and supplement the needs of their clients within the appropriate economic and geographic context as they grow and travel abroad.

BRP Group’s International COE offers the following core solutions:

- Traditional Business Insurance Coverage
- International Benefits Packages
- Consultative Services
- Travel Programs
- Long-term Assignment Programs
- Local, National, and Strategic Placements
- Multi-National Pooling
- Captive Management
- M&A Due Diligence

Additionally, the International COE focuses intently on global mobility, providing “duty of care” to organizations that have an increasing responsibility to adequately provide for, prepare, and insure against risks that could be impacting international staff and travelers. With deep expertise on the unique challenges and opportunities presented by international markets, the International COE team deploys a proactive and consultative approach that prioritizes their clients’ needs.

BRP Group’s International Center of Excellence serves as a strategic advisor and partner throughout the entire international expansion process by providing unparalleled insights, tailoring customized coverage, and segmenting out different corporate initiatives country by country.

For more information about BRP Group’s industry and product specializations, visit: www.baldwinriskpartners.com.

ABOUT BRP GROUP

BRP Group, Inc. (NASDAQ: BRP) is an independent insurance distribution firm delivering tailored insurance and risk management insights and solutions that give our Clients the peace of mind to pursue their purpose, passion and dreams. We are innovating the industry by taking a holistic and tailored approach to risk management, insurance, and employee benefits, and support our Clients, Colleagues, Insurance Company Partners and communities through the deployment of vanguard resources and capital to drive our growth. BRP Group represents over 1.3 million clients across the United States and internationally. For more information, please visit www.baldwinriskpartners.com.

NOTE REGARDING FORWARD-LOOKING STATEMENTS

This press release may contain various “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, which represent BRP Group’s expectations or beliefs concerning future events. Forward-looking statements are statements other than historical facts and may include statements that address future operating, financial or business performance or BRP Group’s strategies or expectations. In some cases, you can identify these statements by forward-looking words such as “may”, “might”, “will”, “should”, “expects”, “plans”, “anticipates”, “believes”,

“estimates”, “predicts”, “projects”, “potential”, “outlook” or “continue”, or the negative of these terms or other comparable terminology. Forward-looking statements are based on management’s current expectations and beliefs and involve significant risks and uncertainties that could cause actual results, developments and business decisions to differ materially from those contemplated by these statements.

Factors that could cause actual results or performance to differ from the expectations expressed or implied in such forward-looking statements include, but are not limited to, those described under the caption “Risk Factors” in BRP Group’s Annual Report on Form 10-K for the year ended December 31, 2022 and in BRP Group’s other filings with the SEC, which are available free of charge on the SEC’s website at: www.sec.gov, including those risks and other factors relevant to the business, financial condition and results of operations of BRP Group. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated. All forward-looking statements and all subsequent written and oral forward-looking statements attributable to BRP Group or to persons acting on behalf of BRP Group are expressly qualified in their entirety by reference to these risks and uncertainties. You should not place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date they are made, and BRP Group does not undertake any obligation to update them in light of new information, future developments or otherwise, except as may be required under applicable law.

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