



BRP Group announces Guided Solutions' Charlotte Headquarters Expansion for Sales Center and Tech Hub

September 1, 2022

CHARLOTTE, N.C.--(BUSINESS WIRE)--Sep. 1, 2022-- BRP Group, Inc. ("BRP Group" or the "Company") (NASDAQ: BRP) announced today the grand opening by Guided Insurance Solutions, LLC (an indirect subsidiary of BRP Group, "Guided Solutions") of its 60,000+ square foot office space in Charlotte at The Edison Building.

This office will house Guided Solutions' Charlotte Sales Center which provides insurance solutions for individuals and businesses throughout the Southeast, Midwest, and now moving West. The firm has already opened and filled 150 new jobs in 2022 and anticipates hiring several hundred additional colleagues in the near future.

"The Charlotte area is a place where many of our colleagues live and work; we're thrilled to open an office space at the heart of the city that will deepen our connection with the community and tap into the wealth of talent in the area," says Dave Smith, Guided Solutions Executive Operating Officer.

In addition, this space will serve as a technology hub for BRP Group enabling the Company to elevate its technology capabilities and data offerings for clients powering the insurance distribution of the future.

"We chose Charlotte as a key business and technology hub to drive this agenda forward, enabled by the region's unique combination of financial services talent and technologists," says Raj Kalahasthi, BRP Group Chief Digital and Information Officer.

ABOUT GUIDED SOLUTIONS

Guided Solutions, an indirect subsidiary of BRP Group, Inc., is an insurance brokerage firm striving to find clients the best personal insurance coverage for property, vehicle, umbrella, small business, life, and Medicare. We offer coverage from some of the most trusted names in insurance today. Based on our clients' budget and specific insurance needs, our agents provide expertise on which option fits them best.

We're proud of where we live and work. Being ingrained in the community gives us an understanding of the unique needs of our clients and neighbors. Learn more about us at: www.guidedsolutions.com.

ABOUT BRP GROUP, INC.

BRP Group, Inc. (NASDAQ: BRP) is an independent insurance distribution firm delivering tailored insurance and risk management insights and solutions that give our Clients the peace of mind to pursue their purpose, passion and dreams. We are innovating the industry by taking a holistic and tailored approach to risk management, insurance and employee benefits, and support our Clients, Colleagues, Insurance Company Partners and communities through the deployment of vanguard resources and capital to drive our growth. BRP Group represents over 1,200,000 Clients across the United States and internationally. For more information, please visit www.baldwinriskpartners.com.

NOTE REGARDING FORWARD-LOOKING STATEMENTS

This press release may contain various "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which represent BRP Group's expectations or beliefs concerning future events. Forward-looking statements are statements other than historical facts and may include statements that address future operating, financial or business performance or BRP Group's strategies or expectations. In some cases, you can identify these statements by forward-looking words such as "may", "might", "will", "should", "expects", "plans", "anticipates", "believes", "estimates", "predicts", "projects", "potential", "outlook" or "continue", or the negative of these terms or other comparable terminology. Forward-looking statements are based on management's current expectations and beliefs and involve significant risks and uncertainties that could cause actual results, developments and business decisions to differ materially from those contemplated by these statements.

Factors that could cause actual results or performance to differ from the expectations expressed or implied in such forward-looking statements include, but are not limited to, those described under the caption "Risk Factors" in BRP Group's Annual Report on Form 10-K for the year ended December 31, 2021 and in BRP Group's other filings with the SEC, which are available free of charge on the Securities and Exchange Commission's website at: www.sec.gov, including those risks and other factors relevant to the business, financial condition and results of operations of BRP Group. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated. All forward-looking statements and all subsequent written and oral forward-looking statements attributable to BRP Group or to persons acting on behalf of BRP Group are expressly qualified in their entirety by reference to these risks and uncertainties. You should not place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date they are made, and BRP Group does not undertake any obligation to update them in light of new information, future developments or otherwise, except as may be required under applicable law.

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